BAXTER PLANNING

Prophet

Our 8 Practice Areas

Logistics Network Optimization
Identify and maintain the ideal logistics network and associated rules to accurately map demand and service contracts to sites based on business objectives.

Forecasting
Forecast demand based on historical data as well as current and projected service contracts in order to prevent excess creation and/or backlogs.

Inventory Optimization
Calculate ideal target stock levels using Baxter's unique Total Cost Optimization approach by modeling part, site and customer criticality attributes to meet service supply chain objectives.

Replenishment & Redeployment
Execute replenishment and redeployment orders to balance field service inventory planning within the logistics network based on Baxter's Backlog Criticality Index (BCI). This calculates the real and potential costs of each backlog to optimally deploy spare parts inventory management.

Supply Order Automation
Fulfill purchase and repair orders to ensure inventory availability while considering calculated scrap rates, supplier performance, and budgetary constraints.

Lifecycle Management
Plan for the key service lifecycle management events of New Product Introduction (NPI) to ensure inventory availability at first customer ship and End of Life (EOL).

Excess Management
Define Baxter's excess report to properly identify surplus material that can be utilized, sold, or scrapped to achieve service inventory planning goals.

Planning Analytics
Improve operations with ongoing review of hit rate service misses and KPIs such as fill rate and service level. This helps to prioritize corrective actions and continuously identify opportunities for improvement.

Customers are demanding faster service responses while corporate directives are dictating less inventory.

Organizations balancing these two competing objectives require a sophisticated planning tool that intelligently comprehends changes in products, customer installed base and inventory availability.

PROPHET BY BAXTER

Prophet by Baxter is a 100% web-based software suite focused on inventory planning and execution. Our advanced solutions will forecast demand, optimize target stock levels and integrate with other systems to execute supply, replenishment and repair orders for each part across your entire supply chain.

Our **Total Cost Optimization** approach takes into account stock out cost such as service penalties, expedited freight and lost sales, in addition to other common inventory planning variables, such as forecasted and outlier demand, order cost, carrying cost and lead times.

Whether your supply chain is local or global, our solution is developed for businesses with high-availability inventory needs to help them exceed same-day and next-day service level goals with the minimum level of inventory and expediting.

Prophet Capabilities Enable you to:

- Minimize inventory and transportation costs while achieving optimal service levels
- Model cost and service performance trade offs
- Free up working capital locked in excess inventory
- Improve inventory planner productivity

WHY BAXTER?

Best-of-Breed Inventory Planning

Effective inventory planning is crucial to the success of your organization. Don't settle for software that does not meet your needs or worse - manual processes.

Prophet provides functional depth only available in a best-of-breed solution that focuses on inventory planning. Our system is used to plan inventory in 115 countries for over 68 million service contract units.

Lower Total Cost of Ownership

Traditional software solutions force you to make a choice—either install the software on your own costly hardware, then own the burden of maintenance and upgrades; or outsource this process to a third party hosting company (and add yet another vendor to manage). With Baxter, you get a solution that was designed as web-native Software as a Service (SaaS). In addition to managing the IT infrastructure required to run Prophet, we also manage all upgrades to ensure you are always on our latest release and can take advantage of recent enhancements. Baxter tests and takes ownership of making sure integrations to your internal IT systems will continue to function normally. Webinars are also conducted with each release to give end users a chance to learn about new functionality via a live presentation. Finally, all of these benefits are provided as part of our standard service for all customers at no additional charge.

Benefit From Our Planning Expertise

Expect more from your support experience than simple help desk answers. Baxter's support organization is composed of professionals with an average of over 18 years experience as inventory planners. Our support consultants are also Prophet users and continue to gain firsthand experience on how to deal with issues unique to inventory planning. This perspective is gained while performing planning activities for customers that have chosen to outsource a portion or all of their planning process to Baxter.

In addition to providing advice on unique issues that occur in your business, every customer is provided with a regular assessment where we compare your usage to best practices and identify specific opportunities for results including fill rate improvement and inventory cost reduction.

Switch to Prophet by Baxter Without Disrupting Your Business

Prophet implementations are designed to be completed quickly and adapt to your unique business environment.

ABOUT BAXTER PLANNING

Established in 1993, Baxter Planning provides inventory planning and optimization solutions to support service supply chain requirements across diverse industries. Baxter's solutions seamlessly integrate with existing IT infrastructure to forecast demand and optimize target stock levels to efficiently execute supply, replenishment, and repair orders.

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